ddiaalloogguueess





Gay Men's Health Crisis is a not-for-profit, volunteer-supported and community-based organization committed to national leadership in the fight against AIDS. Our mission is to:

- reduce the spread of HIV disease,
- help people with HIV maintain and improve their health and independence, and
- keep the prevention, treatment and cure of HIV an urgent national and local priority.

In fulfilling this mission we will remain true to our heritage by fighting homophobia and affirming the individual dignity of all gay men and lesbians.

From the Chief Executive Officer

I stopped counting friends who died from AIDS in 1994, just after my first year on GMHC's Board of Directors. Last year I started counting close friends who were living with HIV for 20 years — that count is now up to four. There is a lifetime of memories between those two lists. Remembering a quarter-century of AIDS must never be a passive act. Simply recalling losses and counting our gains is not enough. The only way to truly honor the past is to acknowledge how much more remains to be done.

Perhaps now, more than ever, we are fighting misinformation, discrimination, and stigma. GMHC's commitment to our historical roots — the lesbian, gay, bisexual and transgender community — deepens daily to stay apace of mounting political and ideological homophobia.

We are also committed to challenging poverty, addiction, and gender inequality, to name only a few of the issues that affect people living with HIV and AIDS, that significantly impact the lives of the people we serve. A majority of our clients (85%) live below the federal poverty level; our substance use programs operate at capacity; and the Women's Institute continues to serve, learn from, and advocate for the frequently underserved, diverse community of women living with HIV and AIDS. Fighting for social justice is fighting AIDS.

Though no one can say that AIDS is just a gay disease, many still say that it will never happen to them. Combating denial in its myriad forms is a battle we must continue to wage. With no cure, prevention and education remain our best weapons in the fight against this epidemic.

It cannot be denied that AIDS has ravaged our world with an unparalleled ferocity. But it also cannot be denied that it has brought out the very best in many of us. As this report went to print, I began a new chapter in GMHC's history, as its first Chief Executive Officer, which makes me both humble in the face of the fight still ahead of us and honored to lead the agency as it advances into the future. I am also proud to work in partnership with an outstanding Chief Operating Officer, Robert Bank, Esq., also

recently named to his new position. No one can succeed in the fight against HIV and AIDS alone. I am inspired — daily — by the resiliency of our clients, the dedication of our volunteers, the selflessness of our staff, and of course, the invaluable generosity of you, our friends and supporters.

On March 12, 2007, we will come together to rededicate ourselves to GMHC's mission and to commemorate our 25th anniversary. I hope you will join us at the GMHC Heroes Honors dinner at Pier 60 in Chelsea for this very special event.

Looking ahead with hope and resolve,

Marjorie J. Hill, Ph.D. Chief Executive Officer

First in the Fight: 25 Years Later

This past year marked the 25th anniversary of the first published reports of what came to be known as AIDS. The anniversary provided GMHC with an important opportunity to reconnect with our roots and rededicate ourselves to our mission. While honoring the community which came together in response to

an unknown threat to its very existence, we also expanded on our ability to reach out in new ways and to a new generation which was not even born when Gay Men's Health Crisis was created. Twenty-five years into the epidemic, GMHC remains committed to our motto, to be first in the fight against AIDS.

Expanding Outreach

Two at-risk groups were a particular focus for GMHC this past year: youth and older adults.

Every hour in the United States, two people between the ages of 13 and 24 are infected with HIV, and half of all new HIV infections occur among youth under 25 years of age. In addition, the New York City Department of Health and Mental Hygiene (DOHMH) reports that almost half of the city's public high school students are sexually active, with 1 in 4 engaging in sexual behaviors which place them at risk of HIV and other sexually transmitted infections.

To reach these youth, particularly young gay and bisexual men, GMHC collaborated with AIDS Project Los Angeles

(APLA) to create

mysexycity.com, an internet-based tool to educate this

audience about
HIV prevention.
This website
uses animated
characters to
engage young gay

men in a variety of reality-based

situations where they can make decisions about sex, disclosure, substance use and a variety of interactions with other characters in non-judgmental scenarios. Visitors to the site have an opportunity to see the results of the choices they make for the characters, providing an entertaining interactive learning experience. The website promotes positive health messages, reinforces healthy sexual self-awareness, and provides information on transmission and risk, with links to local resources for additional services. Launched in February 2006, mysexycity.com had already received nearly 1,000,000 hits by the end of the fiscal year in June 2006.

Mysexycity.com is one of many programs focused on engaging young people in HIV prevention and education. In addition to the HIV-positive clients GMHC serves, we have increased our outreach and targeted work with HIV-negative youth who are at increased risk of being infected. Last year, 28% of those individuals were under the age of 30.

Men and women over 50 represent a largely invisible yet growing segment of people living with and affected by HIV/AIDS. According to the New York City Department of Health and Mental Hygiene, almost one third of people living with HIV in New York are age 50 and older, a number



consistent among GMHC's own HIV-positive clients. Based on these alarming statistics and the lack of age-specific HIV prevention and support services for people over 50, GMHC submitted a proposal to the M•A•C AIDS Fund to meet the needs of this expanding segment of our community. As of the printing of this annual report, GMHC was awarded \$500,000 for this initiative, which will be unveiled in 2007, in partnership with established community-based organizations specializing in services for older adults and AIDS research.

GMHC continued to target prevention efforts to gay and bisexual men, and other men who have sex with men (MSM). A key component of our outreach was the use of educational awareness campaigns in a variety of media, including billboards, print ads and web banner ads. Working with the results of

several focus groups, GMHC launched a two-month ad campaign targeting gay men who use the Internet with a safer sex message — "Do U Play Safe?" — intended to be a reflection of the negotiations around sex that men have when meeting online. The billboard appeared in a central location in the West Village, with supporting advertising in publications and on popular gay male meeting sites such as Manhunt.com.

GMHC also expanded its campaign to raise awareness about the dangerous links between crystal meth use and HIV transmission. The campaign, consisting of web banner ads, public service announcements for bars and clubs, and other educational materials featured a particular emphasis on young men of color, and was joined by People of Color in Crisis and Hispanic AIDS Forum.

Testing: Stretching Limits

GMHC took a tremendous step forward in taking testing to the community by launching a mobile testing van to reach the 1 in 4 New Yorkers who have HIV but don't know it. Funded by a grant from the federal Centers for Disease Control and Prevention (CDC), the new van is able to bring GMHC's award-winning testing and counseling services to areas throughout the city's five boroughs where people socialize, whether in front of bars, clubs, public parks, bathhouses, schools, commercial stores, or the piers. The van creates an immediate testing opportunity and capitalizes on a person's interest "in the moment" to take the first step to get tested. Launched on Valentine's Day, the van is a way to remind everyone that knowing

one's HIV status is an important step to healthy sexual intimacy and making healthy choices to reduce HIV



Women and Prevention

The Women's Institute at GMHC marked its first anniversary this past year, and continued to focus increased attention on women living with and affected by HIV/AIDS. During the year, the Women's Institute continued the expansion of its critical services to heterosexual women of color by launching two important programs — SISTA and LIL' SISTA. SISTA (Sisters Informing Sisters on Topics of AIDS) aims to

increase the personal autonomy of HIV-positive women, addressing a range of topics including supporting safer sex behavior, self-esteem, and ethnic and gender pride. SISTA is a CDC-approved behavioral intervention with demonstrated effectiveness among African American women. Modeled after the SISTA initiative, LIL' SISTA reaches out to young women of color between the ages 16-24 in their own communities, with a particular emphasis on young women in high school. In 2006, LIL' SISTA provided services to young women at high risk for infection in the neighborhoods of Bushwick, Bedford-Stuyvesant,



and East New York in Brooklyn; Jamaica, Queens; and Chelsea in Manhattan.

The Women's Institute was also awarded a grant from the city's Department of Health and Mental Hygiene to develop an HIV/AIDS awareness campaign for women of color in select neighborhoods in Brooklyn, to be launched in late summer/early fall of 2006. The campaign's goal is to enhance activities already underway in the borough, including outreach and condom distribution to hair and beauty salons and other places where women gather.

Lending a Hand

It would not be possible for GMHC to provide services for 15,000 clients a year without the help of our friends in the corporate world. The GMHC Meals Program was able to provide approximately 350 nutritious meals each day to our clients through the generous and unwavering support of Altria, America's Second Harvest, and

Broadway Cares/Equity Fights AIDS, among others. For many of our clients, these lunches or dinners are their only hot meals of the day. Meals are served in a safe, welcoming environment which provides clients with a space to share information about treatment, support and staying healthy.



This year, we also received a special helping hand from Daffy's and Condé Nast.

As part of National Condom Week in February, Daffy's, the leading Tri-State off-price retail chain, joined with GMHC to launch a unique AIDS awareness campaign. Using the tag line "Safe Sex is Always in Fashion," the campaign included print advertising and the distribution of 25,000 safer sex packs throughout New York City during Fashion Week. In addition, 50,000 condoms and safer sex guidelines were distributed in all of Daffy's Tri-State area stores. The retailer also

sponsored a "Safe Sex is Always in Fashion" testing day for women at GMHC.

Condé Nast Publications worked with GMHC to develop a unique shopping experience which donated 50% of all magazine subscriptions ordered through a special online store to GMHC. The store was hosted by GMHC's website, www.gmhc.org, and was distributed by Condé Nast to their own list of potential subscribers. This partnership created a unique opportunity for visibility and enhanced revenue with a major national magazine publisher.

Working to Better Lives

GMHC continued to encourage and assist individuals with attaining employment and achieving greater financial independence and autonomy through our Moving Ahead Toward Career Horizons (MATCH) Program. Last year, we achieved the distinction of being cited by New York City's Human Resources Administration for having a high retention rate among all city job training programs, with 84% of our participants remaining employed for a period of six months or longer.

The MATCH Program also expanded its scope of services by becoming a Volunteer Income Tax Assistance (VITA) site through the Internal Revenue Service (IRS), offering free tax preparation and Earned Income Tax Credit assistance for GMHC clients and community members. This new initiative completed 145 tax returns and tax credits, with refunds for clients totaling over \$140,000.

Educational achievement represents one of the greatest assets for GMHC clients considering transitioning to work. This past year, GMHC's Learning Institute expanded GED services to include Adult Basic Literacy and college preparation classes, and had its first graduating class from the program.



Keeping HIV an Urgent National and Local Priority

Despite an unfriendly political climate, GMHC's public policy and legislative advocacy efforts achieved successful results. We gained a significant victory many years in the making with

FIRST FIG

Longtime survivor Craig Russell speaks at GMHC's rally on the 25th anniversary of the first published government report on AIDS.

the passage of the New York State Family Health Care Decision Act, which expanded decision-making for medical treatment of an incapacitated individual to include domestic partners. In addition, our tireless policy advocates traveled around the state with a "Medicare Road Show" to educate HIV-positive Medicare beneficiaries, case workers, and advocates about the new Medicare Part D prescription drug

benefit. The confusing change in benefits affected an estimated 10,000–20,000 HIV-positive New Yorkers enrolled in Medicare.

This year, the GMHC Action Center continued its integral work of recruiting and training clients in grassroots community organizing to support the agency's public policy initiatives. The Action Center engaged clients in meaningful direct advocacy on the political and social justice issues affecting them personally and the AIDS community at large. By providing a space and support for those most directly affected by the

epidemic to be their own advocates, the Action Center has played a crucial role in empowering client autonomy, contributing to treatment adherence and general well-being, and shaping the larger public conversations about HIV and AIDS in New York.

The epidemic's global dimensions continue to reach our front door every year as clients come to GMHC seeking support with immigration problems, especially regarding the discriminatory U.S. immigration policy that prevents anyone with HIV from entering the country. The ban also has devastating consequences for non-citizens in the U.S. who are HIV-positive. At GMHC, we are vigorously working to rescind the ban from a legal and policy perspective, and last year spearheaded the creation of a national coalition called "Lift the Bar" which is dedicated to overturning this mean-spirited policy.



GMHC led the annual NYC Pride March in commemoration of 25 years of AIDS.

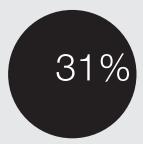
Robert E. Bank, Esq., GMHC's Chief Operating Officer, and Maria Alvarez of the CDC bring GMHC's message — Fight to Live, Fight to Love, Fight AIDS — to Fifth Avenue.



35,000 calls and emails from around the world come into the GMHC AIDS Hotline annually.

110,000 GMHC reached nearly individuals in its ongoing efforts at community outreach, a 10% increase from last year.

GMHC served 728 families made up of approximately 5,000 individuals.



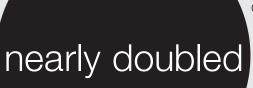
31% of GMHC's clients living with HIV are age 50 and older.



GMHC served over 96,000 meals to our clients.

GMHC expansion of prevention services resulted in a increase in the number of direct services provided to people at high risk for HIV infection.

38%



GMHC's HIV testing and prevention outreach to young people ages 29 and under from the previous year.

Judy Peabody + John Tatarakis Michelle Lopez + Raven Lopez

Recently, four people gathered together to discuss their personal and ongoing commitment to fighting HIV and AIDS and how important GMHC has been, and continues to be, in that fight. The gathering could not have been more diverse or inspiring: Mrs. Judy Peabody, a longtime volunteer, donor, and activist; John Tatarakis, a committed volunteer and health professional; and Michelle and Raven Lopez, a dynamic mother-and-daughter team — both GMHC clients, activists, and dedicated warriors in the fight against AIDS. Though fear and grief brought them to GMHC, strength and courage have kept them active at the agency and on the front lines of the epidemic.

Both John and Judy, overwhelmed by the passing of friends and loved ones during the early years of the epidemic, came to GMHC separately but with similar motives.

Judy recalled: "Everybody was dying. My friends were dying. It was just so painful. I was in and out of hospitals all the time. I heard rumors about nurses leaving trays of food by the door because they were too afraid to enter a patient's room. I came to GMHC because I wanted to do something other than cry." John concurred: "I had

just come to New York. There were two kinds of energies in the city: people ignoring AIDS and people who said 'we need to do something.' The great thing about GMHC was that it was a gathering of people from all different ages, nationalities, races. People who maybe didn't even know anyone directly with HIV but wanted to get involved all the same."

For Michelle and Raven, the path to GMHC was very different.

Michelle explained, "I had just tested HIV positive two weeks before my baby, Raven [now 16], was diagnosed as well. She was nine months old. I'm an immigrant from Trinidad and I was so afraid that they were going to take my baby away from me. My case worker told me about GMHC's Legal Department. When I arrived, pushing Raven in her stroller, I thought that there must be INS officers hiding in the lobby and that they were going to deport me. I've never been so afraid. GMHC reassured me immediately, they were like, 'We're not going to deport you! We're going to help you!' Thank God it worked out. Because of my low CD4 count GMHC was able to establish a





"I came to GMHC because I wanted to do something other than cry."—Judy Peabody

status for me to stay in the country. Because of that, because of that support, I grew healthier and I was able to get a job where I now can help other immigrants in similar situations. I'm the unofficial GMHC referral service! GMHC has given me the security to be able to stand up for others like me. I'm done being afraid."

Michelle's courage has clearly influenced her daughter, whose story is equally inspiring.

"My story is different," Raven interjected eagerly.
"The first question I asked was 'Mommy, are we going to die?' As I got older I got more information, a lot of it from GMHC. But other kids didn't. At school things have been hard. Teachers behave ignorantly, not letting me go on field trips and stuff. At the end of last year, there was a kid who told everybody not to talk to me because I had 'the monster.' That made me so angry because AIDS is not a monster! I broke down and cried. When my mom found out, she called GMHC and they held a press conference outside my school. At first I didn't want to do it. But then I realized that I was going to do what I wanted to do. I was standing up for myself and

for others. Soon after the press conference everything got better. My friends stood by me. Some didn't. But the good ones did."

Though strikingly different, these four courageous people share the same conclusion: GMHC remains as relevant now as it was over two decades ago.

Michelle reiterated, "GMHC let me feel safe, it can do so for others. That's why we need GMHC now, and ten years from now. So many people can come through these doors and some aspect of their lives will improve." Judy added: "Nowadays people have been infected for so long. People who care for them, who partner with them, need a place to come to express their rage, their pain, their joy. GMHC is a place for them as well. It's a whole different dimension that GMHC addresses." John agreed: "It's not over. There's a history and a spirit at GMHC that is so unique. That in 25 years, you think of where things have come, it's, in part, because of the spirit at GMHC. It's a part of the mission." Michelle concluded, "GMHC thinks outside the box. It's inclusive. Look at us sitting here. We're all different, but we're all here at GMHC. Together."





michelle lopez

Dr. Larry Mass + David Tobo

When Dr. Larry Mass, one of the original founders of GMHC, spent an afternoon speaking with David Tobo, a 21-year-old GMHC peer educator, it turned into an opportunity for cross-generational understanding. Both men learned something new about the epidemic, the agency, and each other.

Larry began by sharing his original hesitation with the name, Gay Men's Health Crisis.

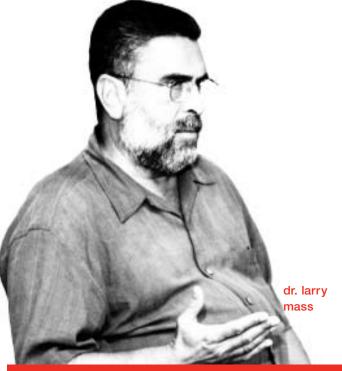
"You know there were six co-founders and the decision to call this organization GMHC was unanimous. I grew to understand that we were acknowledging that this was our crisis and that we had to take responsibility for it, and we should do so with affirmation, responsibility, and pride. The agency has had a lot of controversy — lots of people resenting it and accusing it for lots of different reasons. But I think somehow the genuineness and sincerity of the original effort gave the name an integrity that has endured and always worked well with people. I think everybody

takes pride in Gay Men's Health Crisis now regardless of whether they are women or straight men or whoever they are."

David, who first became interested in HIV prevention while still a student at The Harvey Milk School, concurred: "My experience with GMHC has been great in the sense of who we're reaching. GMHC is going further into the community with actual HIV testing in the field." He went on to say that for him it's the clients and the work that truly speak for the agency. "I feel like GMHC is shifting towards having to create a huger umbrella to include the people that we are trying to target with outreach. Other community based organizations are following GMHC's lead.

GMHC is more than just this building or having people come in. It's reaching out to places that others wouldn't think of visiting."

Larry added, "This epidemic is so unbelievably huge it can't even be conceived anymore, how big it is. It's basically global, involving huge





"GMHC has done an amazing job of adapting itself to this change, withstanding criticism, staying afloat, and even standing tall in the process."—Dr. Larry Mass

swaths of the general population all over the world. GMHC has done an amazing job of adapting itself to change, withstanding criticism, staying afloat, and even standing tall in the process. These things that GMHC has always been all about - safer sex, prevention initiatives, getting people to stay negative are as necessary, are more necessary, than ever." He continued, pointing out that GMHC's impact has been more than just in service provision. "In the early days of AIDS, they used to burn people's houses down. That has changed in large part because of agencies like GMHC. There used to be terrible prejudice, people were murdered. It's much less now. There has been progress. But now it's global. For all the progress we've made we have that much further to go."

David agreed: "GMHC has created a bond and connection for people who feel they have to live their lives behind closed doors, and risen above all the adversity that society has put out there. You created this community years ago. Now we

[the younger generation] have to take that ownership for ourselves."

Both Larry and David agreed that the scale of the epidemic was unforeseen, but each sees hope for the future.

Larry was originally shocked by the enormity of AIDS. "None of us saw the scale of this. What we didn't know is that we would be dealing with this for the rest of our children's and grandchildren's lives. In the early days of AIDS, once you were diagnosed, you were dead in two or three years. With the gigantic development of successful treatments, people are living entire lives now, and hopefully there will be some major breakthrough in technology."

David added, "The further and further we go, the more people are educated. Even though the number of people with HIV is in the millions, I know that I can touch one or two people and make a difference on a local scale."



Client Statistics

gender

Male 78%

Female 21%

Transgender 1%

race/ethnicity

White 29%

Black 35%

Latino 31%

Asian/Pacific Islander 2%

Undisclosed 3%

age

29 and under 4%

30-39 21%

40-44 22%

10 11 22 /0

45-49 22%

50 and above 31%

residence

Bronx 17%

Brooklyn 20%

Manhattan 46%

Queens 14%

Staten Island 1%

Outside NYC 2%

sexual orientation

Gay/Lesbian 55%

Bisexual 8%

Heterosexual 30%

Undisclosed 7%



From the Chair of the Board of Directors

It is estimated that more than one million people are living with HIV in the United States and it is sobering to remember the many lost lives and the serious illness we have experienced in 25 years of AIDS. And yet, GMHC remains a place of hope, a symbol of strength, and a force for change.

We have weathered many a fight over these 25 years of AIDS. We owe our endurance and stability to our dedicated donors, our caring corporate and foundation leaders, our steadfast volunteers and dedicated AIDS Walkers, and our stalwart management and staff. In the course of this 25th year, the Board created a new management structure to further develop GMHC's capacity to meet the ever-increasing challenges of the epidemic.

On October 25, 2006, we proudly announced the appointments of Marjorie J. Hill, Ph.D., as Chief Executive Officer and Robert E. Bank, Esq., as Chief Operating Officer for the agency. Having conducted an exhaustive national search to replace GMHC's former Executive Director, Ana Oliveira, after a long and distinguished tenure, the Board found the agency's future leaders from within its own ranks.

The GMHC family is a diverse team that collectively embodies the spirit of people living with or affected by HIV/AIDS who don't have a voice or are too poor to take care of themselves, many of whom are our clients. The generosity and fervent commitment of our donors, volunteers and community partners ensures that these individuals are not forgotten, and enables GMHC to develop state-of-the-art tools to make a difference in the epidemic.

We have come a long way and have many miles more to go before we can even think of a world without AIDS. As GMHC's Board Chair, I have faith that we will be able to one day celebrate the end of AIDS. The Board and I thank all of you for taking this significant path with us. We look forward to many more years of advancements in this war, while affirming both the dignity and the autonomy of people living with HIV and AIDS.

Sincerely,

John E. Colón

Chair, GMHC Board of Directors

gmhc board of directors

July 2006-June 2007

John E. Colón, Chair Dee Livingston, Vice Chair Jordan Roth, Vice Chair Odell Mays II, Treasurer Barbara Levy Simon, Secretary Ellen Baer Andrea L. Boone Steven Cutting

Richard F. Ferrari Maureen A. Hayes Hal Moskowitz

Joe Steele

Robert M. Wallach

July 2005-June 2006

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Rosa M. Gil, DSW
Maureen A. Hayes
Thomas Irwin, Ph.D.
Hal Moskowitz
Jordan Roth

Joe Steele



From the Treasurer of the Board

In the 25th year of the AIDS epidemic, I am proud to report that GMHC recorded a surplus for the sixth consecutive year in Fiscal Year 2006. The agency recorded a surplus of revenues over expenses of \$114,668. This is a great accomplishment for the agency, which this year made accounting adjustments in depreciation to further enhance the accuracy of our annual budget. The surplus is primarily a reflection of GMHC's ability to exceed its revenue goals for the year, an achievement we hope to continue in the years to come. We had combined support and revenue of \$25.9 million — \$14.4 million from private contributions and special events, \$1.2 million in donated services, \$9.7 million from government grants, and the remainder from service fees, and miscellaneous income.

The success of the agency is directly related to the generosity of individuals, corporations, foundations, and public sources of support that enabled the agency to maintain its core services while sustaining increased activity in nearly every program area. Special events revenue increased slightly this year as the agency revamped its approach to these activities in order to enhance future returns. This year, GMHC was able to launch new initiatives in HIV prevention, mobile rapid testing, crystal meth public awareness efforts, anti-stigma and anti-homophobia campaigns, and other outreach initiatives, even as we faced a reduction in government grants of \$1.7 million.

GMHC continues to operate at the highest level of efficiency while remaining stable, flexible, and responsive to the growing challenges of the epidemic. I congratulate management for the positive fiscal state of the agency, and also want to extend the Board's thanks to Frank Doyle, GMHC's previous Treasurer, whose wisdom and foresight left the agency in good financial stead. We continue to streamline our operations and enhance our programs and services to better meet the needs of the 15,000 men, women, and children who annually walk through our doors seeking assistance. The best indicator we can use to demonstrate our efficient use of resources is that 81.5 percent of expenses are used to maintain our programs, and the vast majority of our donors' contributions are directly allocated to client services.

Your continued support and confidence in the fiscal management of GMHC is greatly appreciated and cherished.

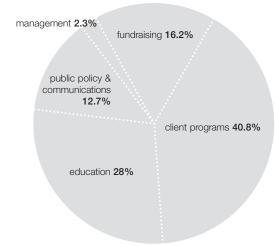
Odell Mays II

Treasurer, GMHC Board of Directors

where the money goes:

81.5¢/\$1

At GMHC, 81.5 cents of every dollar is used for direct services and programs





Financial Summary 2006

Condensed consolidated statement of financial position at June 30, 2006 as follows:

assets	2006	2005
Cash and investments	5,424,392	4,298,030
Government grants receivable	3,150,330	3,193,757
Pledges receivable	1,290,418	925,817
Property and equipment	5,633,844	6,573,189
Other assets	2,012,510	1,613,440
Total assets	17,511,494	16,604,233
liabilities and net assets		
Government contract and advances	1,160,185	897,298
Other liabilities	2,199,730	1,670,026
Total liabilities	3,359,915	2,567,324
Net assets	14,151,579	14,036,909
Total liabilities and net assets	17,511,494	16,604,233

Condensed statement of activities and changes in net assets:

support and revenue	2006	2005
Contributions	7,096,168	7,508,975
Special events	7,329,301	6,972,495
Government contracts	9,681,908	11,412,056
Other revenue	1,767,974	1,604,973
Total support and revenue	25,875,351	27,498,499
expenses		
Program services	17,431,658	21,747,307
Supporting services	4,384,056	999,254
Fund raising	3,944,969	4,581,386
Total expenses	25,760,683	27,327,947
Change in net assets	114,668	170,552
Net assets, beginning of year	14,036,911	13,866,357
Net assets, end of year	14,151,579	14,036,909

The consolidated statement of financial position of Gay Men's Health Crisis, Inc. and affiliates as of June 30, 2006 and 2005 and related consolidated statements of activities and changes in net assets, and of cash flows for the years then ended were audited by Mitchell and Titus, LLP. The condensed consolidated financial statements have been derived from the consolidated audited financial statements. Copies of the audit reports and the complete consolidated financial statements are available upon request to Harvey Kasdan, Chief Financial Officer at 119 West 24th Street, New York, NY 10011.

GMHC gratefully acknowledges the generosity of individuals, foundations, and corporations who have supported the agency during fiscal year 2006.

Corporate & Foundation Donors

GMHC remains ever-grateful to our devoted family of institutional donors who partner with us in the Fight Against AIDS. Through the provision of general support funding, programmatic grants, sponsorships, and in-kind gifts, corporations and foundations continue to generously provide the agency with the critical resources necessary to enhance our essential life-sustaining services each year. We hereby acknowledge the champions of our 25th anniversary year for their leadership, innovation, collaboration, and unyielding tenacity. The following corporations and foundations have contributed gifts ranging from \$5,000 to over \$250,000:

\$100,000 to 250,000

Altria Group, Inc. Bristol-Myers Squibb Carnegie Corporation of New York Council of Fashion Designers of America Delta Airlines The Ford Foundation M·A·C AIDS Fund

\$50,000 to \$99,999 Calamus Foundation

Michael Palm Foundation

The New York Community Trust

Calvin Klein Foundation Coach Inc. The Evelyn and Walter Haas, Jr. Fund NBC 4 / Telemundo Newman's Own The Rockefeller Foundation May and Samuel Rudin Family Foundation, Inc.

Wachovia Foundation \$25,000 to \$49,999

United Way of New York City

Abbott Laboratories Fund America's Second Harvest Bloomberg L.P. Broadway Cares/Equity Fights AIDS Community Service Society of NY The Design Industries Foundation Fighting AIDS FJC, A Foundation of Donor Advised

Funds Gap Inc. Gilead Sciences GlaxoSmithKline

The Impact Foundation Jerome Robbins Foundation The J.P. Morgan Chase Foundation Merck and Co, Inc. The New York Daily News

Pernod Ricard USA Pfizer, Inc. PriceWaterhouseCoopers Roche and Trimeris

Target **Tibotec Therapeutics** Valentine Perry Snyder Fund

\$10,000 to \$24,999

American Express Foundation Anheuser-Busch Companies, Inc. The Lilv Auchincloss Foundation, Inc. The James Beard Foundation Beverly Park LLC The Morton K. & Jane Blaustein Foundation Inc. Boehringer Ingelheim Cowles Charitable Trust Daffv's Deutsche Bank Americas Foundation Duane Reade Elton John AIDS Foundation **Empire Justice Center** The Hagedorn Fund Iceland Spring Water

Macy's New York City Department of Health and Mental Hygiene Polo Ralph Lauren The Paul Rapoport Foundation Raymond Family Foundation

Lehman Brothers Inc.

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Star Walkers are a major part of the continuing success of AIDS Walk. We thank them and applaud their outstanding efforts and achievements. The following walkers each raised \$1,000 or more, and together raised an extraordinary \$2.82 million.

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The 2006 AIDS Walk New York set a new record, raising well over \$6.4 million, with over \$900,000 going to other AIDS service organizations in the NYC metropolitan area.

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Perforce Foundation
Phillips-Van Heusen Corp.
Pitney Bowes

Foundation

Prudential Insurance Foundation
PSEG (Public Service Enterprise Group)
Time, Inc.
United Airlines
United Way of Bergen County
United Way of the Capital Area
United Way of Chester County
United Way of Chester County
United Way of Greater Los Angeles, Inc.
United Way of Greater Mercer County
United Way of Long Island
United Way of Los Angeles
United Way of Massachusetts Bay, Inc.
United Way of Massachusetts Bay, Inc.

Radian Guaranty, Inc.

United Way of Miami-Dade County
United Way of Morris County
United Way of New York City
United Way of San Diego County
United Way of Somerset County
United Way of South Hampton Roads
United Way of Tarrant
County/American Giving

County/American Giving
United Way of Tri-County
United Way of Tri-State
Verizon
Washington Mutual
World Reach, Inc.

GMHC Program Guide

On the front line in the fight against HIV and AIDS since 1981, GMHC continues to refine and develop its comprehensive programs to provide an unparalleled continuum of prevention and care services for our clients. Principal programs of the agency include:

The David Geffen Center for HIV Prevention and Health Education combines a highly successful community outreach HIV and STI testing and counseling program with immediate connection to care and prevention services. It also provides programs that empower clients with the knowledge to maximize their well-being in the context of broader health concerns, specifically in connection with substance use and with adherence to HIV medications.

The GMHC AIDS Hotline responds to over 35,000 phone calls, email requests and inquiries yearly from people throughout the world, including incarcerated persons, with detailed information, counseling, emotional support and an expansive referral service.

The Michael Palm Center for AIDS Care and Support empowers HIV-positive and at-risk clients by stabilizing their lives in the areas of housing, income support, and access to healthcare. It also provides one-on-one and group services that address depression, substance use, and sexual risk-taking behaviors. We target our services to specific populations most affected by the epidemic through two flagship programs: Substance Use Counseling and Education (SUCE) for gay men, and Women In Action (WIA) for women of color.

The Legal Services Department assists clients in obtaining and maintaining basic life-sustaining services, including access to food, housing, medical care, and employment. The department focuses on HIV-related discrimination in the workplace and elsewhere, bankruptcy and debtor-creditor issues, homelessness prevention, family law, child custody, permanency planning, immigration, and access to benefits and entitlements.

The Volunteer, Work & Wellness Program provides hot, nutritious meals to impoverished clients living with HIV/AIDS. Last year, more than 96,000 meals were

served. The program also offers services devoted to the overall health of clients, including nutrition counseling, therapeutic art, and complimentary therapies such as acupuncture, yoga, and massage therapy. The Work Center offers a comprehensive array of educational, GED, job readiness, training, job placement, and retention services for people affected by HIV/AIDS in order to build economic self-sufficiency. The Terry K. Watanabe Volunteer Center recruits, trains, and supports volunteers and interns in the fight against AIDS.

The Women's Institute provides HIV prevention, advocacy, and support services to women and families living with and affected by HIV/AIDS. Through a wide range of gender specific initiatives, clients receive evidence-based risk reduction, empowerment strategies, and leadership development.

The Institute for Gay Men's Health is committed to HIV prevention in the context of wellness among gay men, men who have sex with men (MSM) and their affiliated communities. Addressing a multiplicity of health issues and social contexts, the Institute embraces a broader health agenda through HIV and STI prevention services, leadership development, community-building, social marketing, education, and community-based research.

The Public Policy Department advocates for fair and effective HIV/AIDS policies at all levels of government, including expanded access to healthcare and services. The department also focuses advocacy efforts on the development of new, improved, and less expensive methods for the prevention, diagnosis, and treatment of HIV and AIDS. *GMHC Treatment Issues*, published by the department, is an internationally recognized newsletter that analyzes the latest medical and scientific information in HIV and AIDS policy and care.

