LIFE AT 30 YEARS

2012 Annual Report & Review
Dear Friends,

It is with great pride and pleasure that we present this report on GMHC’s thirtieth year to you. This anniversary is a milestone by any measure, but particularly because thirty years span a generation. And in the tradition of wisdom handed down from one generation to another, we honor our past as we depart from it, and prepare for our future emboldened by the lessons we’ve learned.

As the leaders of GMHC, we have the best seats in the proverbial house to watch our colleagues—courageous, dedicated, and skilled—serve our communities with compassion and perseverance. And we have the honor of seeing a new generation of volunteers take up arms in the fight against AIDS alongside some who have been here, working tirelessly, for over twenty years.

HIV has changed over these thirty years, from a swift and fatal adversary to a creeping and insidious menace, one that threatens not only individuals medically, but whole communities socioeconomically. And so we, too, have changed. We began as an agency of reaction, responding to an epidemiological crisis. Today, we are a multi-faceted organization, diverse in every way imaginable, serving the ever evolving needs of those at risk.

Our twenty-two member board is the largest and most active in our history; four physicians, including three HIV specialists, and three GMHC clients are seated on it. Our services are expanding as we pursue licensure under New York State Law, Articles 31 and 32, to address critical mental health and substance abuse treatment needs. And we have established the first permanent endowment for the agency with an initial investment of $1 million.

These are just a few steps we’ve taken to prepare for our future. One day, when we at long last eradicate AIDS from our world, we know that our legacy will be more than just a brave fight against a terrible disease. It will be a shining and historic example of how ordinary people, united by a vision of equality and compassion, did the extraordinary: preserved life in the face of death, cared for both the sick and the well, and, together, ended an epidemic.

Please help us make the next generation of GMHC stronger than ever by renewing your commitment to the fight against AIDS.

Thank you for your enduring support.

Marjorie J. Hill, Ph.D.  
CEO

Myron Sulzberger Rolfe  
Chair, Board of Directors

PREVENTION & TESTING 1982–2012

Testing is one of the most powerful prevention tools in our arsenal. It is safe, inexpensive, accurate, fast, and noninvasive. But this was not always the case.

When the FDA approved a test for HIV antibodies in 1985, it was an expensive and arduous process, requiring a large sample of blood and weeks of lab work—while the person hoping to learn his or her status endured a frightening wait. It was also dangerous: savage stigma and fear prevailed among the general public; a positive test result would certainly lead to discrimination and a cessation of health insurance coverage; and there were no available treatments to halt or even slow the inevitable destruction of the body’s immune system.

A positive test result was a death sentence. And, without confidentiality laws in place, the very act of being tested put individuals at grave risk of being outed to hostile communities and workplaces, denied health insurance, or worse.

In fact the situation was so dire, GMHC had no choice but to advise clients against being tested for HIV—an unthinkable course today—because of the certain discrimination and possible violence they faced.

Since the early 1990s, however, testing has become the cornerstone of our work. By empowering individuals with knowledge about their status, testing prevents new HIV infections, lowers the probability that a person with HIV will transmit it to others, and decreases a community’s total viral load—a measurement of both total infections and the likelihood of transmission—over time. In 2012, we expanded our outreach efforts to ensure that more people in more communities know their status and that, whether positive or negative, they have the resources and support they need to live long, healthy lives.

GMHC Center for HIV Prevention

Located on 29th Street in Chelsea, the GMHC Center for HIV Prevention provides free, confidential HIV and sexually transmitted infection (STI) testing, counseling, and health education. By focusing these essential prevention services in a neighborhood disproportionately affected by HIV, we reaffirm our commitment to delivering programs to the places which and people who need them most.

The Center’s Community Health and Research department works with HIV-positive individuals and those at greater risk for HIV—especially LGBT youth—and connects them with opportunities and programs for community involvement, personal development, and support groups.

Community Setting Testing

At dozens of special events, nightclubs, and bars, GMHC is there, providing onsite, free, confidential rapid HIV tests, counseling, and safer-sex materials. These programs are community-level interventions where and when they’re most critical. And, if there isn’t a convenient on-premises site for our programs, our mobile testing van ensures that our services are only steps away. Equal parts mission and mandate, community setting testing serves to educate and protect the individual while lowering the whole of a community’s viral load.

The David Geffen Center for HIV Prevention and Health Education

The Geffen Center is at the heart of GMHC’s HIV education, prevention, and community services. It is a central point of contact for our clients and the site of an array of programs designed to maintain health and wellness regardless of HIV status. It is through the Geffen Center that our testing programs and many of our client services are administered.
Before the acronym AIDS was coined in 1982, the new disease caused by HIV was dubiously known as GRID—gay-related immune deficiency. As misguided as this etiology was, it represented the first attempt to identify the structural drivers of a disease that would become as much a socioeconomic issue as a medical one.

Already, in 1982, it was apparent that AIDS was not limited to men who have sex with men. Hemophiliacs, intravenous drug users, Haitians, and heterosexual women were all perceived early as at-risk groups. It was an implausible epidemiology, and it seemed impossible to predict which population would be next.

But that, too, has changed. We now know HIV to be an infection that thrives in populations underserved and marginalized by society and government, wherever and whoever they might be. And that, because our cultural and social relationships with sexuality are complex, so too are the conditions that permit the rate of HIV infections to rise.

The antidote to HIV is awareness, dialogue, compassion, and equality. This is a fundamental truth that drives our outreach methods and the reason that, from the very beginning, social marketing campaigns have proven a powerful weapon in the fight against AIDS. When individuals receive messages about HIV in familiar language and see members of their own communities portrayed in campaigns, they’re more likely to protect themselves and help others do the same.

Women’s Services Rock

Women of color are the fastest-growing segment of new HIV infections. In response, GMHC developed Women’s Care, Prevention, and Support Services, a comprehensive program that addresses the multitude of risk factors endemic to this unique population. Individual and group counseling, workshops on safer sex, parenting, and women’s issues, and HIV testing, counseling, and care coordination are all part of the program’s risk-reduction strategy, advertised through the Women’s Services Rock social marketing campaign.

First Ladies Care

Communities of color are disproportionately affected both by HIV and the socioeconomic factors that drive new infections. The church, and the people who lead it, are hubs of community and education for these demographics. GMHC partnered with “First Ladies”—typically wives of ministers and pastors and community leaders in their own right—as well as female ministers in neighborhood churches to create and deliver this campaign. Their first-person narratives encouraged open communication, acceptance of those living with HIV, and proactive prevention, testing, and awareness.

Kiss and Tell

Young men of color who have sex with men are doubly marginalized because of their ethnicities and sexualities. It is a dangerous confluence of prejudices which provides haven for this epidemic. The Kiss and Tell campaign breaks through the silence and shame associated with HIV and encourages open and honest discussions about sexuality, safer sex practices, and HIV status among this underserved, at-risk population.

HIV is Ageless

The misconception that sex and HIV concern only the young persists and continues to put millions of people at greater risk for infection. While sex over 50 is a reality, there is very little sex-positive prevention education tailored to this demographic. The HIV is Ageless campaign targets communities of all ages with a special focus on people over 50, delivering compelling, first-person messages about HIV and how to prevent it—at any age.
**POLICY, JUSTICE & ACCESS 1982–2012**

**Because HIV First Emerged** among stigmatized populations, the infection itself became stigmatized. Its epidemiology, coupled with the lack of good information about prevention methods and the social discomfort of openly discussing sexual activity, created a climate of fear and intolerance.

It would take seven years from the beginning of the epidemic before the U.S. government would launch a coordinated education campaign. But by that time, 83,000 cases of AIDS had been reported and 45,000 Americans had already died.

The onus was on organizations like GMHC and ACT-UP to campaign, protest, rally, and lobby for change. And while highly visible acts of discrimination and persecution like those faced by Ryan White and Philadelphia attorney Geoffrey Bowers are rarer now, social injustice and prejudice affect those affected by HIV every day. Ensuring equality and access to essential services requires ongoing vigilance.

Our Public Policy and Legal departments continue this vital work, fighting stigma and discrimination through advocacy, education, and litigation. Not only do these activities prevent and resolve cases of direct discrimination, they shift public perception of HIV and the people affected by it. The more inclusive and accepting our society becomes, the fewer new HIV infections we’ll see.

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**The Travel Ban and the International AIDS Conference (IAC)**

Since the earliest days of this epidemic, the world has turned to the United States for leadership. And yet, because of a decades-old ban on visitors and immigrants with HIV, our nation was prevented from hosting the IAC for over twenty years. Thanks in large part to our work in lifting that discriminatory ban, the IAC was held this year in Washington, D.C.; GMHC participated in many of the conference’s events and hosted a booth in its Global Village.

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**The Blood Ban**

The ban on accepting blood donations from men who have had sex with men not only reduces the supply of lifesaving blood products at a time when we face nationwide shortages, it fuels a prejudicial misconception about who is at risk for HIV. GMHC works tirelessly to revise blood donation guidelines through advocacy, research, and education to further our vision of equality—in both the eyes of the law and the public—for all.

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**OraSure Testimony**

GMHC’s Chief Operating Officer, Janet Weinberg, provided key testimony at the Food and Drug Administration’s hearing on over-the-counter sales of OraQuick—a rapid oral HIV test. Weinberg testified that OraQuick “would increase testing in hard-to-reach groups” and would provide “another important tool in the HIV prevention arsenal.” On May 15, 2012, the FDA’s Blood Products Advisory Board unanimously approved OraQuick for sale in stores and online.
HIV’s Disproportionate Effect

HIV's disproportionate effect on underserved and disenfranchised demographics required and continues to require community-based response and action.

At first, in the earliest days of the epidemic, these disproportionately affected communities were disparate, insular, and exclusionary. But, over thirty years, we have begun to remove the barriers between them, build bridges among them, and, in doing so, proven that the things all people need—dignity, compassion, respect—are given when they are received, and shared when they are offered. Mutual understanding and support among these communities opens opportunities for collaboration and shared learning, creating a rising tide of progress and, in turn, lower rates of new HIV infections.

Community 1982–2012

The importance of reaching out and into communities at risk cannot be overstated: preventing the social rejection and isolation of people affected by HIV is both a moral and medical imperative. That’s precisely why we do not wait for at-risk populations to come to us; we go to them.

The National HIV/AIDS Strategy, which GMHC helped author and the Obama administration enacted, outlines the best practices in combating HIV so that proven, community-based actions are mirrored and implemented across the country and around the world.

AIDS Walk

The 27th annual AIDS Walk New York drew over 45,000 participants and raised millions to continue the fight against AIDS and serve all those affected by it. But besides its astounding success as a fundraiser, the AIDS Walk is a profound, public display of solidarity. It is a unifying force, bringing together diverse communities, organizations, and businesses with a shared vision of a world without AIDS. It is also a critical reminder to the public that our work is not over, and that HIV continues to affect and endanger our friends, our families, our communities, and our city as a whole.

Club 1319

Club 1319 provides a safe, nonjudgmental space for young men of color ages 13–19 to engage in meaningful dialogue about their lives, identities, and sexual health. Many have been ostracized by friends and family; others have been or are currently homeless; all are in need of a supportive and open community. The peer-to-peer relationships forged at Club 1319 build self-esteem, promote accountability, and encourage young men to make smarter choices about their health.

Latex Ball

New York City’s vibrant House and Ball culture blends extraordinary creativity and community pride. The House and Ball community, comprised predominately, though not exclusively, of black and Latino LGBTQ individuals, relies on the organizational structure of “houses.” A “house” is considered a club or “surrogate family” that has a “house mother,” “house father,” and “children” who adopt the house name as their surname. To win titles and prizes, the younger and older members of the houses compete in balls, which feature competitions in dance (such as “voguing”), modeling and costumes. The house mothers and fathers often provide support for LGBTQ youth who otherwise might be homeless, nearly homeless, and/or without any parental guidance. Because these communities face significant adversity, including poverty, substance abuse, and rejection from their birth families, they are also at particularly higher risk for HIV. GMHC’s annual Latex Ball brings this community together in a night of outrageous costuming and thrilling performances, and offers prevention materials and HIV testing, which empower attendees to take control of their sexual health and protect themselves against HIV.

Fashion Forward

The fashion community, with its epicenter in New York City, has been one of our closest and most vocal allies in the fight against AIDS. Fashion Forward celebrates the contributions of gifted designers, outspoken models, and generous sponsors with a glamorous evening of runway shows, luxury auctions, and special guests. Last year’s event, sponsored by Bank of America and hosted by Tracee Ellis Ross and Brad Goreski, included the first Style Vault Award presentation, honoring businesswoman and philanthropist Julie Macklowe.

Outstanding Beautiful Brothers

Outstanding Beautiful Brothers picks up where Club 1319 leaves off, with counseling, community building, and educational outreach for young men of color who have sex with men ages 16–29, regardless of HIV status. Based on the traditions of black fraternities, programs include intensive interventions and trainings on community and personal health, domestic violence prevention, and HIV awareness.

The Barbershop

The Barbershop is a weekly, cross-generational support group for men of color who have sex with men; it promotes strong social relationships and helps members build their support networks. Participants, ranging from their early twenties to the age of 84, select a topic related to life and lifestyle to discuss at each meeting. By sharing insights and challenges with one another, members of The Barbershop strengthen the bonds between them, lowering high-risk behaviors and reinforcing positive lifestyle choices.
HEALTH & WELLNESS 1982–2012

In the Spring of 1984, Health and Human Services Secretary Margaret Heckler announced that the virus that most likely caused AIDS—known as HTLV-III at the time—had been isolated by an American doctor. She proclaimed that the U.S. would have a vaccine ready within two years.

Twenty eight years after Secretary Heckler made her statement, we have neither a vaccine nor a cure.

What we do have is a dizzying array of new drug formulations that extend and improve the lives of those who have access to them. For many, HIV is no longer a fatal disease. But for others, especially those in poverty, it persists as a grave threat. GMHC works to close this perilous access gap and to ensure that the contents of a person’s bank account need never determine the quality of their care nor the length of their life.

But medical care and access to it is only part of what determines a person’s overall health and wellness. Food security, nutrition, employment, housing, mental, spiritual, and emotional health—each of these plays a key role in supporting and improving a life affected by HIV and preventing high risk behaviors. Our health and wellness programs have, since the foundation of the Buddy Program in 1982, served to uplift a client’s life holistically.

Ironically, the complexities of HIV care—multiple physicians, myriad medications, and the daily pressures of maintaining housing and food security—can have detrimental effects on a client’s health and well-being. Coordinated Care at GMHC untangles this vexing web of competing priorities, managing clients’ healthcare and connecting them with the services and resources they need. In turn, clients are liberated to focus on what’s most important: their mental, spiritual, and physical wellness.

Moving Ahead Toward Career Horizons (MATCH)

Steady employment is vital to the health and well-being of those affected by HIV. The Workforce Development program, known as MATCH, ensures that when our clients are ready to go to or return to work, they do so with the qualifications and training they need to succeed. MATCH prepares clients for the GED exam, provides a wardrobe of professional attire, offers interview coaching, and brings a client’s computer skills up to date. Corporate sponsors including Deloitte and Microsoft have generously expanded these initiatives to include certifications and, for clients who complete certain course-work, the opportunity for an onsite interview with HR representatives. In success, these interviews provide more than just real-world experience, they provide a fresh start for a sustainable, enriching career that can last the rest of a client’s working life.

Ideally, the work that MATCH provides is the beginning of clients’ career re-imagining. Corporate clients who hire our MATCH participants discover that our clients are not only highly motivated, hard-working individuals, but they are also a pool of talented workers poised to bring fresh perspectives to the job.

Michael Palm Center for AIDS Care and Support

The Michael Palm Center is the core of GMHC’s holistic health services, with a variety of programs focused on mental and spiritual health, prevention activities, and community engagement. Support groups, individual counseling, art and creative therapies, recovery groups, and treatment adherence counseling serve clients over the long run, and ensure that no one must face the challenges of living with HIV alone.

Coordinated Care

A well-nourished body is not only healthier, but better able to process and receive the benefits from many HIV medications. But poverty and substance dependency—rampant among people living with and at risk for HIV—often interfere with food security and nutrition. The GMHC Meals Program serves nearly 100,000 healthful, balanced meals a year in an atmosphere that promotes social connections and emotional wellness. The Keith Haring Food Pantry Program provides groceries to those in need, complemented by cooking classes that promote nutritional self-sufficiency.

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Life after AIDS

The progress we’ve witnessed over the last thirty years—medical, social, legislative—would be unimaginable to our six founders on the day they met for the first time. And yet, HIV’s single constant throughout its course has been, and will always be, change.

And so, while we celebrate the achievements of so many courageous activists and advocates, including and especially the National HIV/AIDS Strategy, we must also prepare for the next thirty years of challenges that lie directly ahead, standing between us and our vision of a world without AIDS.

Addressing the social and economic structural drivers of this epidemic will eventually supplant its medical challenges as the most critical component of care. With your support, we will be ready and able to care for those affected by them and to permanently banish HIV to the annals of our shared history.

The economic crisis that began in 2008 continues to have a lasting and profound effect on demographics at risk today and on communities that have yet to be affected by HIV. Poverty, and the deprivations that come with it, is a terribly effective driver of new HIV infections and has only begun to be recognized and addressed.

But, in the coming years, we will be at an advantage. Our communities are stronger than they have ever been. Decades of data and research prepare us to proactively serve at-risk populations. And the lessons of the past—successes as well as unfulfilled aspirations—arm us with the most potent defense against HIV: knowledge.

In 1984, Rita Fisher’s son, Jay, came out to her and her husband. “We didn’t even know what ‘being gay’ meant,” she remembers, 27 years later. Jay had written down the number for PFLAG (Parents and Friends of Lesbians and Gays), and urged his parents to call.

“In the first year, we raised $300, at a time when people were afraid to drink from the fountain or sit on a toilet because they worried about catching the disease.” Year after year, Rita’s fundraising amounts—and efforts—grew. She never passed up an opportunity to convince someone to donate, even in the most unexpected places. “I was waiting for a plane in the airport when three guys—real macho morons—came up to me. They saw my AIDS Walk hat and T-shirt and one of them said, ‘You must have a lot of condoms... do you have any samples?’ and I said, ‘First you have to tell me what size you need.’ He walked off embarrassed, but not before he gave me $5.”

This year, Rita passed an astounding milestone. At this year’s AIDS Walk New York, Rita surpassed a fundraising total of $750,000. “Three quarters of a million dollars! I bring the paper that shows that amount with me wherever I go. And I still wear my cap and buttons when I collect donations.”

Rita’s efforts are more than unique—they’re heroic. And, at the age of 88, she’s far from ending her work: “I want to reach $1 million. And I want AIDS to be finished.”
**GLYNIS SIMMONS**

“There is nothing a person cannot do once they decide to do it.”

Glynis Simmons speaks from experience. Long before she joined GMHC in 1998 in Women and Family Services, she faced some of life’s toughest challenges.

She arrived in New York City from the Virgin Islands in 1972 following her mother’s death from breast cancer and lived with her father, from whom she was estranged. She was alone, far from home, and without the person she needed most. Depression and addiction followed.

But that would change when she met Isabel Scott, a woman who became both surrogate mother and mentor to Glynis. Isabel saw something special in her, and convinced her that she had untapped strength that could be put to good use. It started in the kitchen, where Isabel taught Glynis to cook like a native southerner. But it also carried Glynis through her recovery, too. She started work as an addiction counselor at Lincoln Hospital. Soon, she was consulting at GMHC, too.

After just a year, Glynis was hired for a full-time position in 1999. Over the next two years, she was promoted twice. In each position, Glynis excelled, offering clients and staff alike her special mix of empathy, mentorship, and wisdom. Today, she is the Assistant Director for Women's Care Prevention and Support Services, coordinating GMHC's women's programs, training a new generation of women advocates, and leading by example every step of the way.

Glynis' success over unimaginable hardship isn’t just a personal victory, though; it’s a source of inspiration to the hundreds of GMHC clients whose lives she’s touched over the years.

According to Bill Bracker, Psy.D., director of the Michael Palm Center for AIDS Care and Support, “Glynis’ journey reflects triumph over struggle, and it informs and enriches her counseling with women at GMHC. She inspires others to live the best life possible.”

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**FELIX LOPEZ**

“There is nothing ordinary about the director of GMHC’s Legal department, Felix Lopez.

He is a former self-described juvenile delinquent with a JD from Yale Law School. He spent three years in the United States Army, and now occasionally cooks dinner for his old friend, Supreme Court Justice Sonia Sotomayor. And while he regularly receives profane hate mail laced with homophobic slurs from the unlucky plaintiffs and defendants who face him in court, he is straight and happily married.

Felix’s passion and unwavering dedication is rooted in deep, personal tragedy. In 1986, his brother learned he was HIV positive. He was gay, but never felt comfortable sharing his sexual identity with his family. With his health swiftly declining, he took his own life. When Felix discovered what had happened, he was overwhelmed by grief. He wrote a letter to his brother. In it, he pledged to spend the rest of his life combating AIDS and fighting for equality for all people. Felix tucked the letter into his brother’s casket on the day of his funeral.

“I was close to my brother but not close enough to make him feel that he could disclose to me the fact that he was gay. No doubt my relative silence on HIV and homophobia contributed to this,” Felix explained. “I knew then that all of us have a responsibility to speak up against bigotry. It isn’t enough to not be a homophobe. A person has to speak up—to act up, as they used to say. We all have an obligation to speak for justice.”

Ignited by the promise he made to his brother, Felix has transformed legal services at GMHC. “When I started, we had 240 clients and eight lawyers. Now we’re down to six lawyers, but have about 1,800 clients,” he reports, “We help clients obtain benefits, stabilize their housing, overcome discrimination, manage their debts, and obtain referrals for counseling.

“We help folks manage when the world threatens to become unmanageable.” And, in doing so, Felix and the Legal department team remove some of the most critical barriers standing between clients and the long, healthy lives they deserve.”
“My uncle was a second father to me,” remembers Joseph Neese, a young journalist and HIV activist. “I remember when I came out to him, he called me the very next day, and we spent hours on the phone. He told me everything: what it meant to be gay, how important it was to speak up and what I needed to know about protecting myself and my friends from HIV. I have no doubt the tools he gave me saved my life.”

But Joseph’s uncle wasn’t just a supportive family member. He was also one of GMHC’s earliest hotline volunteers, its first paid executive director, and a historic figure in the fight against AIDS, Rodger McFarlane.

Joseph was devastated by the loss of his uncle in 2002. Then, nine years later, with the help of social media and a bit of kismet, a single tweet introduced Joseph to GMHC’s Communications department. “It was as though I had discovered a whole new branch of my family tree,” Joseph said.

In a matter of months, Joseph quit his job and was on his way to New York City to pursue a career in communications. When he arrived, one of his first stops was GMHC. And, just like his uncle, he arrived ready to work. “I’m the second generation from a family who’s dedicated itself to fighting AIDS. As I got older, I hoped in some small way I could live up to my uncle’s legacy. I knew I wanted to do whatever I could to help realize his vision of a world without AIDS, without homophobia, without any type of discrimination.”

Since that chance meeting online, Joseph has become one of our most dedicated and active volunteers, generously sharing his time and talents, most closely with the Communications department. As a founding member of the Millennium Committee, Joseph is helping reach and empower a new generation of activists, advocates, and donors. “If we can energize and educate this new front, I know I’ll get to see an AIDS-free generation during my lifetime,” Joseph said, “and I think that’s the best way I could honor my uncle’s legacy.”

Since its founding in 1991, A|X Armani Exchange has been a proud and vocal supporter of HIV and LGBT causes. But this company—one of the most recognized and celebrated fashion brands in the world—has donated more than just financial resources to the fight against AIDS.

“Many of us in the fashion community have been affected by the AIDS epidemic, and have lost friends and loved ones over these years,” said Rocco Venneri, Senior Director of Communications for the company. And in response to the disproportionate effect of HIV on the fashion industry, the executives and employees at A|X have opened their hearts and devoted countless hours to advocacy and volunteerism.

The company’s annual presence at AIDS Walk New York, its sponsorships of Fashion Forward and Spin Away AIDS, and the thousands of hours its employees and executives have spent serving meals in our kitchen and organizing volunteer teams have made A|X one of our closest and most generous allies for over a decade.

“The real gratification has come from face to face contact with GMHC clients. It means so much to us and makes us feel like we’re making a difference in people’s lives,” Rocco noted. “A simple look or a thank you makes it all worth it.”

But the company’s efforts deserve more than a simple ‘thank you.’ As a major brand with millions of customers and fans, its courageous messages of advocacy, compassion, and support ring through the industry, uplifting the lives of those affected by HIV and helping those at risk protect themselves and their communities.
We gratefully acknowledge all gifts made between July 1, 2011, and June 30, 2012, and we are indebted to our donors’ leadership.

On behalf of our clients, board, and staff, thank you for your generosity, as we all continue in the fight against HIV and AIDS.

Our work is only possible because of our supporters.

For over three decades, GMHC has worked to uplift the lives of all affected by the HIV/AIDS epidemic with our groundbreaking prevention and testing, care services including nutrition and legal programs, and public policy work. This work would be impossible without the generosity of the individuals, corporations, and foundations listed below.

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Mitsubishi International Corp
Leslie Moonves
Alex Morcos
Avis Napapijri
New York Bar Foundation

Marsha Newman
In memory of
Devin Wolcot
Pfizer Foundation
Carolyn and Stephen Reidy
Room & Board
David Rosenauer and
Rex Walker
Guglielmo Sartori Di Borgorocco
Mary Catherine and
Gary Savage
Set Shop
Soros Fund Charitable Foundation
In honor of 
Eric Rudin
Melissa and Robert Soros
Barbara H. Stanton
The Stor Foundation
James C. Sullivan
Tim Sweeney
Joy A. Tomchin
Town Residential, LLC
Joseph Tringali
Tao & McKown Architects
Verizon Foundation
Janet Weinberg and
Verizon Foundation

Barry Diller and
Diane von Furstenberg
Disney
Frank Dee
Estate of Martha Loewenstein
Bryce Ferguson
Fire Island Pines
Ray Fisher
Flowers Family Foundation
Roy Molitor Ford
General Electric Foundation
Tone Gibralter
Gill Groupe, Inc.
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Google
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The Grand Lodge
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R. Russell Hampton
William Haseltine
Tyler Helms
Kathleen A. Henkel
HH Brown
Dr. Marjorie J. Hill
Steven Horak
Brian Huchroz
IBM Corporation

Alireza Ithiadiieh
Robert P. Jepsen
John N. Blackman Sr.
Foundation
Thomas Johnson
Colby Jordan
Gretchen Jordan
Justgiv
Chad Kenney
Kerzner International
Christina Kim
F. Gary Knapp
Faith Kogan
Lamont Lambert
David Lapham and
Clark Mitchell
David A. Lapham
Latham & Watkins LLP
LBI US, LLC
Peter C. Lincoln
Gordon Linoff and Giuseppe Scala
MAC Artists Of Bllommes
Soho
Kerrie D. MacPherson
The Mavel Hotel
Gary W. Meyer
Milk Studios

Moodys’s Foundation
Morgan Stanley Co., Inc.
Matthew E. Morningstar
and Alan van Capelle
Nestle
New York Life
Sukey Novogratz
Jim Offutt
Dion Oglesby
Park & Bond
Anthony B. Petrelli
The Prudential Foundation
Matching Gifts Program
Raphael Vineyards
Jeff Richardson and
Jim Mahady
Robert Marc
Rockras, LLC
Amro Roman
Seth M. Rosen and
Dr. Jacob Goertz
Samuel Rosenblatt and
Mario D’Andrea
Amy Rupprecht
Santiago Gonzalez
Randal Savage and
Cesar Romero
Claar and Richard Serra

Ad&J Produce Corp
A|X Armani Exchange
Andrew Buckler
Anonymous (3)
Ariel Ostad
Joan and Robert Arnow
In honor of 
Jean Wentworth/
In memory of 
Jonathon Wentworth

$2,500–$4,999

34 West 22nd Street
Comedy Corp.
Sarah E. Adams
Adelson Family Foundation
The Alec Baldwin Foundation
Alliance Capital Management Corporation
Marie C. Angwa Dikoume
Anonymous (7)
Raul Argudín
Wendy and
Frederick Bachman
Jennifer Babier
Bank of America United Way Campaign

Lance Blankenship
Mark A. Bleser
Brooks Brothers
By Johnny
Juliet Can
John Calotta
Channing Daughters Winery
CMA

CMR Comedy, LLC
Comme des Garçons
Sophia Corona
Coventry Health Care
Casey Crawford and
Matthew Moore
Alexandre de Betak
Jenny Del Missier

GMHC Board at 30th Anniversary Dinner, 2012

$1,000–$2,499

Jane E. Aaron
Aesop USA, Inc.
Aetna Foundation
AIDS Healthcare Foundation
AIDS Vaccine Advocacy Coalition
AIG Matching Gift Program
Robert Alfandre
Allen School
AllianceBernstein
Anthony Ambrosio
Anderson-Rogers Foundation
Lamberto Andreotti
Marlyn Arman
Anonymous (32)
Aranwa Hotels Resorts & Spas
The Asen Foundation
Christopher A. Austopchuk
Aven Products Foundation, Inc.
Steven Axelrod and
Gwen Meyers

Gary Baker
Jason Baker
Paris R. Baldacci and
Andrew S. Dolkart

Balenciaga
Karen Baranick
John Barbat
Robert Barbat

Dave and Kyra Barry
Juan J. Battle
Peter Beck
Ilya Belenky

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Fernando Orenge
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Bruce L. and Nicole Pasnier
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Alana Palermo
Mario Palumbo
Nancy Pantirer
John Parise and
Nancy Pantirer
Mario Palumbo
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Dorothy Addison
AOL Enterprises, LLC
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Rhes M. Adler
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Litken Sober Air
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Alison F. Alfano
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Paolo Alve
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Nelson Alves
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The Atlantic Resort & Spa
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Laura Auster
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Dorothy Barak
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Hilary Baro
Pamela M. Barr
Maureen Barry
Lisa Bartoli
Richard Bass
Marc Burger
Scott Baxter
Dorman Bean
Anthony Beata
Thomas Beauty
William T. Beauchamp
Maryjory Becker-Levin and
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Presbyterian Church
Bedlock, LLC
Bela B. Nevis & Clara Nevis
Charitable Foundation, Inc.
Bill Bell
Ben Elias Ind. Corp.
Alisa Bendis
Dr. Debra Benecke and
Ted Green
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Ronald D. Bentley
Gene G. Berkowitz
Mitchell Berlin
Louella Berliner
Celine Bernardos and
David Ratner
Ranjeet Bhatia
Nicole Blascoa
Deborah Bickerstaff
Judy Bigby
Bikram Yoga Harlem
Gary Bimbrick
Tim Bishop
Chermaine Black
Ken Blankenship
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Edward A. Blieski
Matthew Bloch
The Blonds
Bobbie Baron Inc.

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Hilary Baro
Pamela M. Barr
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Celine Bernardos and
David Ratner
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Judy Bigby
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$500–$999

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Joan Meixner


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Ruth Warren
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William White
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Vermon Williams
Benjamin Willms
La Verne Wilson
Steven Wilson
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Mark Winkler
Vivian Wise
Robert Wishnew
Cathy Wittel
Felix Wolf
Rosalie J. Wolf
Bruce A. Wolfe
Steven Wong
Kam Wso
David A. Woodman
Edmund Woolen and Marie Woolen
Michael Wright
Justin Xentiel
Ghassan Yazebeck
Roy Yeager
Walter R. Yenikoff
David Young
James T. Zebrorski
Alan Zewan
Susan Zohn
Abbas and S谩mar Zuaiter
Jay Zukerman Benefactors

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Anne Caryn
Robbi K. Carr
Daniel Carrier
Jadah Carroll
Orestes J. Carter
Jadah Carroll
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Marta E. Castano
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Peter Catania
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Maureen Charleston
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Noah B. Chasin
Wendy Chatman
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Ed Christel
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D. Davis


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Al Denenberg
Thomas J. DeStefano
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Elda Dire
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Michael G. Dorff
Margaret A. Doria
Ellen Dougherty
Alex Drummond

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Randy Swisher
Swiss Reinsurance America Corporation
Danessa Tavers
Richard and Leanne Tavoso
Damek K. Taylor
The Robert B. Taylor III Foundation
Sara Teschca
Mark Tetekitcy
Telesure
David Terrio
Jeri Terry
Dean R. Thacker
Sunil Thakor
Robert Thiry
Barbara and Randy Thomas
Walter Thomas
Alfred B. Thompson
Robert Thornton
Kris Thorpe
The Tides Foundation
Ginger Todtwell-Walker
Alexandria Tocco
Noami and J. Michael Tomczak
Anthony C. Tommasini
Richard L. Tooke

Tory Burch
Robin Tost
Patricia M. Townsend
Tanya L. Truex
Ilse Trautlen
William W. Taylor
Irene Treiber
Jodi S. Traito
Leo Tsai
Rachel M. Tuckerman
Stefanie Turic
Turner Broadcasting System, Inc.
Kit Turner
Tzele America Inc.
Sally Unger
United Way Long Island
Diane Upton
Elliot Uchtrom
Jodi Uttal
Ursula Vade and Kate Clinton
Jeanette Valenti
Adrian Valenzuela
Pieter Viellet
Grace Vilaverde
Russell Vance
James Vanderhoft and Aveny James
William Vandervan

4GMHC Board member
5Friends for Life member
From the earliest days of the AIDS epidemic, the fashion industry has been a major force in raising public awareness and supporting organizations that provide services to people living with HIV. To honor that unwavering legacy of support, GMHC launched Fashion Forward in 2007, saluting the fashion industry and its long-standing commitment to the fight against AIDS.

Our 2011 event was hosted by famed actress Tracee Ellis Ross and fashion stylist Brad Goreski. To mark our fifth year, we introduced a new tradition by presenting the inaugural Style Vault Award to New York businesswoman and philanthropist Julie Macklowe. The Style Vault award will be presented annually to an individual or company that embodies the highest levels of distinctive style and compassionate philanthropy.

The audience was also treated to a once-in-a-lifetime glimpse of French haute couture fashion designer Jean Paul Gaultier, who presented his archival looks from past seasons. The full designer lineup also included Chris Benz, Thom Browne, Marlon Gobel, Sally LaPointe, Zang Toi, Timo Weiland and VPL. It’s a fall fashion event not to be missed, raising close to $300,000 in vital funds for GMHC’s programs and services. From the earliest days of the AIDS epidemic, the fashion industry has been a major force in raising public awareness and supporting organizations that provide services to people living with HIV. To honor that unwavering legacy of support, GMHC launched Fashion Forward in 2007, saluting the fashion industry and its long-standing commitment to the fight against AIDS.

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The following walkers each raised $2,500 or more, and together raised an extraordinary $1,466,905 for the fight against AIDS.

**$50,000+**
- Jeff Davis
- Keri Hilson and Wendy Williams.

**$20,000–$49,999**
- Anna Novogratz
- Jackie Nichols
- James Matte
- Julia Gruen
- Sam Gonzalez
- Eddy Goldberg
- Craig DeThomas
- Karen Buglisi
- Anthony Shepherd
- Karlie Kloss
- Francine Goldstein
- Nick Adams
- Warren Bimblick
- Joseph Squeri
- Joseph Apgar
- Matthew Morningstar
- Guillaume Jesel
- Valerie Imbleau
- Bill Hoffman
- Maria Brunet
- Patrick Boyd
- Jason Shaw
- John Calotta
- Grayson Forth-Sinclair
- Robert Quidone
- Miguel Rivera
- Jason Brodsky
- Terry Callaghan
- Michael Pennock
- Matt Amore
- Elyse Goodman
- John Gordon
- Raul Argudin
- Doris Mansfield
- Scott Kramer
- Michael Pennock
- Osvaldo Perdomo
- Clif Mathews
- Mark Milstein
- Alain Montour
- Matthew Morningstar
- Lauri Murray
- Jimmy Norton
- Todd Okerstrom
- Jennifer Apgar
- Paul Dwyer
- Steve Feinberg
- John Baumgartner
- Carl Silverman
- Joseph Squeri
- Matt Amore
- Mark Milstein
- Alain Montour
- Matthew Morningstar
- Lauren Milberg
- Daniel Altia
- Rolando Alvarez
- MarieClaire Angwa
- Michael Armstrong
- Josue Asselin

**$5,000–$9,999**
- Scott Baker
- Alex Baranick
- Richard Bass
- John Baumgartner
- Sean Bayliss
- Christopher Beck
- Christopher Becker
- David Berman
- Bryan Bestwick
- Andrew Bohmker
- MaryJane Boland
- Patrick Boyd
- Erinne Brescia
- Jason Brodsky
- Maria Brunet
- Terry Callaghan
- John Calotta
- Michael Mattner
- Ben Folds IV
- Mark Fox
- Arthur Freeman
- Shawn Frost
- Darrell George
- Donna Gitt
- Catherine Goetschel
- Paul Greenberg
- Jennifer Grunwald
- Eugene Grygo
- Jodi Handin-Goldman
- Laura Harsch
- Michael Harwood
- Joel Herman
- Keely Herrick
- Alyce Hershenhart
- Fern Hill
- Patti Hodder
- Brian Holland
- Anita Hollander
- Holly Hutcheson
- Brian Jebb
- Tom Johnson
- David Johnston
- Larry Kaplan
- Stephen Keefe
- Cheryl Kibbourne-Kimpton
- David Kremer
- Naomi Kresner
- David Laboy
- Joseph LaCorte
- Max Lam
- LaMont Lambert
- Gregory Lecakes
- Gregory Lecakes
- Sara Lee
- Richard Leong
- Dora Leung
- Carolyn Licht

**$2,500–$4,999**
- Michael Urie and David Hyde Pierce.

- William Carr
- Dina Charney
- Dennis Chun
- Russell Clark
- Jonathan Clay
- Kevin Colletti
- John Colon
- Kenneth Cooke
- Rob Cordell
- Ryan Davenport
- Georgianna Davis
- Beatriz DeLaMora
- Donald DeYo
- Zeke Dizon
- Horace Duyton
- Robert Edwards
- Jodi Ehrens
- Larry Eierdo
- Lauren Errico
- Dan Fingerman
- Andreas Fischer
- Nancy Fisher
- Heathierz
- Tim Foley
- Paul Forsythe
- Grayson Forth-Sinclair
- David Foster
- Mark Fox
- Arthur Freeman
- Shawn Frost
- Darrell George
- Donna Gitt
- Catherine Goetschel
- Paul Greenberg
- Jennifer Grunwald
- Eugene Grygo
- Jodi Handin-Goldman
- Laura Harsch
- Michael Harwood
- Joel Herman
- Keely Herrick
- Alyce Hershenhart
- Fern Hill
- Patti Hodder
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- Anita Hollander
- Holly Hutcheson
- Brian Jebb
- Tom Johnson
- David Johnston
- Larry Kaplan
- Stephen Keefe
- Cheryl Kibbourne-Kimpton
- David Kremer
- Naomi Kresner
- David Laboy
- Joseph LaCorte
- Max Lam
- LaMont Lambert
- Gregory Lecakes
- Gregory Lecakes
- Sara Lee
- Richard Leong
- Dora Leung
- Carolyn Licht

- Archie Long
- Ana Lopez
- Veronique Lozano
- Kyle Luker
- Julio Macias
- Stephen Marcincuk
- Jack David Marcus
- David Martin
- Sasha Martin
- Maria Maury
- Dirk McCall
- Katie McLennan
- Charles McWeeney
- Clark Mitchell
- David Mohamed
- Jason Money
- David Montalvo
- Jorge Munoz
- Patrice Mustaafia
- Cindy Muth
- Karen Nelson
- Lee Nirenberg
- Jarrett Nolan
- Huston Ochoa
- Roger Ortega
- Matthew Ossenfort
- David Pas
- Kishama Panda
- Andrea Penyani
- Thompson Patton
- David Perlman
- Lawrence Peters
- Chip Prince
- Robert Quidone
- Julia Ramos
- Zane Rhodes
- Manuel Rivera
- Mickey Ronan
- Timothy Rosato
- Scott Roseman
- Seth Rosen
- Carrie Rubinstein
- Rob Rupe
- Kim Russo
- James Saekvitne
- Kelly Salvadore
- Luis Santos

**$1,466,905 for the fight against AIDS.**
WHERE THE MONEY GOES

At GMHC, 88¢ of every dollar is used for direct services and programs.

Client Programs 54.0%

Education 25.0%

Public Policy 8.7%

Management 3.1%

Development 9.1%

FINANCIAL SUMMARY 2012

Condensed Consolidated Statement of Financial Position (as of June 30, 2012 and 2011):

Fiscal Year (ending June 30) 2012 2011
Assets
Cash and Investments $ 5,724,567 $ 6,419,051
Pledges Receivable 1,809,866 1,949,838
Other Receivables 785,740 786,281
Medicaid Receivables 436,144 221,715
Prepaid Expenses and Other Assets 955,508 237,544
Property and Equipment 5,090,768 6,120,134
Restricted Cash 3,790,226 3,776,951
Security Deposits 0 20,219
Total Assets 21,622,442 23,132,926

Liabilities and Net Assets
Accounts Payable and Accrued Expenses 1,134,315 2,186,969
Deferred Rent and Rent Incentives 3,063,738 2,993,327
Government Contract Advances 191,077 252,486
Accrued Compensated Absences 443,336 511,685
Net Assets 16,789,976 17,188,459
Total Liabilities and Net Assets 21,622,442 23,132,926

Support and Revenue
Contributions 4,223,926 3,970,625
Special Events 4,174,879 4,774,203
Government Contracts 13,185,616 14,264,259
Campaign 112,500 1,550,395
Contributed Services and In-Kind Support 1,711,369 2,702,855
Other Revenue 1,467,511 1,785,075
Total Revenue 24,875,801 29,047,412

Expenses
Program Services 22,178,896 25,433,217
Support Services 795,938 896,370
Funding 2,299,453 2,097,475
Total Expenses 25,574,287 28,427,062
Change in net assets $(398,486) $ 620,350
Net assets at beginning of year $ 17,188,462 $ 16,568,109
Net assets at end of year $ 16,789,976 $ 17,188,459

The Financial Statements for Gay Men’s Health Crisis, Inc. and affiliates as of June 30, 2012 were audited by Grant Thornton LLP. The condensed consolidated financial statements have been derived from the consolidated audited financial statements. Copies of the audit reports and the complete consolidated financial statements are available upon request to David Fazio, Chief Financial Officer, 446 West 33rd Street, New York, NY 10001.

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Matthew Morningstar, Esq., Vice-Chair
Donald W. Deyo, Treasurer
Manuel Rivera, Secretary
Jason Baker, M.D.
Paul Bellman, M.D.
Warren Bimbrick
Juliet Cain, Esq.
Demetre C. Daskalakis, M.D.
Jeff Davis
Craig M. de Thomas
Frank Dix
Jody Falco
Robert Fullilove, Ed.D.
Michael Harwood, Esq.
Tyler Helms
Yvette Hollingsworth
Brian Huchro
Roberta Kaplan, Esq.
Peter Lichtenhals
Osvaldo Perdomo
Frank Spinelli, M.D.
Fay Welts
Joan H. Tisch, Lifetime Trustee

Board members whose term expired in 2012:
Juliet Cain
Matthew Moore, former Co-Chair
Martha Stark, former Vice-Chair

MANAGEMENT TEAMS 2012

Senior Management Team
Marnie J. Hill, Ph.D., Chief Executive Officer
Janet Weinberg, Chief Operating Officer
David Fazio, Chief Financial Officer
Jeff Rindler, Managing Director, Program Services & Evaluation
Ace Robinson, MPH, Managing Director, Community Health & Research, Public Policy, and Advocacy (through November 2012)
Seth M. Rosen, JD, MPA, Managing Director, Development
Dave Tainer, Managing Director, Information Systems, Building Operations and Special Projects

Management Team
Ania Baumruther, LCSW, Director, The Michael Palm Center for AIDS Care and Support (through February 2012)
Bill Bracker, Psy.D., Director, The Michael Palm Center for AIDS Care and Support (starting June 2012)
Lynnette Ford, Director, The David Geffen Center for HIV Prevention and Health Education
David Garza, Director, Institutional Giving (through May 2012)
John Guidry, Director, Community Health and Research
David Hind, Director, Volunteer, Work and Wellness Center
Lindsay Hoffman, Director Institutional Development
Robert Krzywicki, Controller
Felix Lopez, Director, Legal Services
Dirk McCall, Director, Communications and Marketing
Joe Megie, Director, The Michael Palm Center for AIDS Care and Support (starting January 2013)
Maira Mendoza, Director, Health Informatics
Tonya Miller, Director, Special Events (through June 2012)
Silvia Morales, Director, Management & Budget (through June 2012)
Robyn Overman, Director, Human Resources
Nathan Schaefer, Director, Public Policy (through October 2012)
Richard Teller, Director, Major Gifts (through June 2012)
Jennay Thompson, Director, Coordinated Care

ADDITIONAL PRINTED MATERIALS:

INDEPENDENT AUDITORS:
Grant Thornton LLP

Chief Financial Officer, 446 West 33rd Street, New York, NY 10001.
GMHC fights to end the AIDS epidemic and uplift the lives of all affected.